



## DataFlow and Vantage Agora Team up to Provide Enhanced Productivity Tools for Insurance MGA's and Carriers

*Vantage Agora, a provider of backoffice processing, systems integration, custom application development and services to insurance and finance companies and DataFlow Information Systems, an emerging leader in the field of online software applications for productivity improvements in the specialty lines insurance industry, today announced a formal development and marketing partnership.*

Dallas, TX and El Segundo, CA (PRWEB) May 5, 2009 -- Vantage Agora, a provider of backoffice processing, systems integration, custom application development and services to insurance and finance companies, today announced a formal development and marketing partnership with DataFlow Information Systems, an emerging leader in the field of online software applications for productivity improvements in the specialty lines insurance industry.

The agreement calls for the two companies to pool resources and intellectual property to speed the development and adoption of products that increase the productivity of insurance Wholesalers, MGA's and carriers.

"We are pleased to come together with our new partners at Vantage Agora" stated DataFlow president, Jerry McLaughlin. "Our mutual goal is to provide tools that will reduce labor and better manage the processes of today's insurance professionals."

Vantage Agora's chairman & founder, Sudhir Achar, stated, "Our two companies have unique complimentary skill sets that, when merged, will create the critical mass required for explosive growth. In addition, we fully intend to take advantage of our mutual experiences to explore new markets, including health care."

The current economic upheaval has been especially hard on the insurance and financial industries. To remain competitive, Wholesalers, MGA's and Carriers must become more productive by shifting the labor now dedicated to tedious tasks towards enhanced marketing and improved customer service. The new DFIS/VA partnership combines existing skills to form a Best-of-Breed provider of high technology applications to speed transaction time and reduce labor.

### About DataFlow Information Systems

DataFlow Information Systems (DFIS) is an emerging leader in the field of interactive, online software applications for productivity improvements in the specialty lines insurance industry. The Company's products help link retailers, wholesalers and carriers to provide straight through processing and task automation to enable employees to do what they do best- sell products and provide improved customer service. The goal of DFIS is to provide technology that helps customers increase sales through enhanced productivity and improved customer service. DFIS is headquartered in El Segundo, CA. Visit DataFlow online at [www.dfis.com](http://www.dfis.com).

### About Vantage Agoura

Vantage Agora (VA) is a provider of backoffice and manufacturing services to small and medium sized companies. The company's backoffice services are tailored to insurance and finance companies, and its manufacturing services are tailored to companies needing design and prototyping services. VA believes that small and medium sized companies should have the same cost advantages that larger companies have traditionally had. The company provides small and medium sized firms with access to low cost, value enhancing services that give them a competitive edge in the market place. VA is headquartered in Dallas, TX. Visit Vantage Agora online at [www.vantageagora.com](http://www.vantageagora.com) or at the upcoming annual meeting of the American Association of Managing General Agents (AAMGA) May 17-20 in Boca Raton, FL.

### Contacts:

Sudhir Achar: 440.391.3141

Jerry McLaughlin: 310.322.1349 x2

###

## Contact Information

**Sudhir Achar**  
Vantage Agora Inc  
<http://www.vantageagora.com>  
440-391-3141

**Arvind Gopalakrishnan**  
214-257-7708

**Disclaimer:** If you have any questions regarding information in these press releases please contact the company listed in the press release.  
Please do not contact PRWeb®. We will be unable to assist you with your inquiry.  
PRWeb® disclaims any content contained in these releases. Our complete disclaimer appears [here](#).

© Copyright 1997-2008, Vocus PRW Holdings, LLC.  
Vocus, PRWeb and Publicity Wire are trademarks or registered trademarks of [Vocus, Inc.](#) or Vocus PRW Holdings, LLC.

[Terms of Service](#) | [Privacy Policy](#)